

FOR IMMEDIATE RELEASE

King & Queen County Retains Federal Engineering for Broadband Communications Consulting

FAIRFAX, VIRGINIA, March 12, 2012 — King & Queen County, Virginia has retained Federal Engineering, Inc. (*FE*) to provide telecommunications and technology consulting for a county-wide broadband communications project.

Mr. Ronald F. Bosco, *FE's* President, described the project: "King and Queen County is currently underserved by high speed Internet service providers. Only a very limited area of the County has access to high speed Internet service via a cable television provider and there is no expectation that the current CATV provider will be able to expand the services. Federal Engineering has assisted the County in a recent upgraded of its public safety communications system, including a high speed microwave connection between four towers that extend the length of the County. The County is interested in using this existing microwave infrastructure as part of a public-private partnership to provide fixed, wireless, high-speed Internet service to many areas of the County that currently have no broadband access. To assist in this effort, *FE* will provide procurement assistance including development of a request for proposals targeted to potential wireless Internet service providers with whom the County can partner. *FE* will also assist in the proposal evaluations and vendor negotiations."

Mr. Thomas J. Swartzwelder, County Administrator, stated: "King & Queen County has been working with Federal Engineering since 2008. The firm has been instrumental in the modernization of our public safety communications systems. With *FE's* assistance, we have successfully upgraded to a P25 digital radio system at less cost than originally envisioned. This new system has significantly increased radio coverage for our first responders. Federal Engineering has consistently exceeded our expectations. We have retained them for this important project based upon their strong performance and intimate knowledge of the County's communications environment."

FE provides a wide range of land mobile radio analysis, design, procurement support, and implementation management services for public safety, public service, transportation, and energy organizations. The firm also provides security analyses, disaster recovery planning, strategic assessments, product analyses, market research, and business planning services in telecommunications and related fields.

As a nationwide communications systems planning and design firm, Federal Engineering develops voice, data, and video networks for numerous firms including aerospace, energy, finance, education, publishing, and computer services. In addition to its private sector work, **FE** has completed over a thousand communications projects for 40 state governments, as well as numerous local and federal government clients. **FE**'s certified independence ensures that clients receive objective, unbiased consulting services that are not influenced by any particular technology, product, vendor, or approach.

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