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Newport News Awards Federal Engineering Follow-on Contract for the Public Safety Mobile Radio Upgrade

FAIRFAX, VIRGINIA, April 30, 2012 —The City of Newport News, VA has awarded Federal Engineering, Inc. (**FE**) a contract for procurement and implementation assistance for the City's new public safety radio system.

Mr. Andy Stein, the Information Technology Director, provided an overview: "Federal Engineering recently completed an assessment of our needs, performed an analysis of our current systems, and developed a *Newport News Communications System Design and Recommendations Report* based upon the data collected. This report included potential solutions, alternatives analyses, and high level designs, as well as estimated implementation schedules, cost analysis, and next steps. Based upon **FE's** work, the Wireless Communications Management team has decided to move forward with a new radio system."

Mr. Ronald F. Bosco, **FE's** President, described the project: "Federal Engineering will support the City through both the procurement and implementation processes. During procurement, **FE** will:

- Develop a technical specification for inclusion in a competitive RFP
- Work with the City to incorporate existing RFP 'boilerplate' sections
- Work with the City to develop a set of evaluation criteria and an evaluation process
- Attend the pre-proposal conference and participate as a technical advisor to the City
- Assist the City in responding to vendor questions, provide clarification during the solicitation
- Assist the City in reviewing vendor proposals, participate in evaluation meetings and vendor presentations, and assist the City with proposal scoring and vendor selection
- Provide contract negotiations support and advice on technical issues that may arise during negotiations"

Mr. Bosco went on: "After a vendor has been selected and implementation begins, **FE** will:

- Provide implementation project management services
- Conduct preliminary and final design reviews
- Witness factory testing and equipment delivery
- Oversee systems installation as well as coverage and system testing
- Witness acceptance testing activities and verify the results
- Verify the delivery of documentations and user manuals

FE provides a wide range of land mobile radio analysis, design, procurement support, and implementation management services for public safety, public service, transportation, and energy systems. **FE** has completed over a thousand communications projects for 40 state governments, as well as numerous local and federal government clients. **FE's** certified independence ensures that clients receive objective, unbiased consulting services that are not influenced by any particular technology, product, vendor, or approach.

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